

Increasing T&E Policy Compliance Globally

With regulatory concerns mounting, a Fortune 500 Consumer Products company needed to find a way to consolidate disparate systems and processes, and increase T&E policy compliance globally

Challenge

A Fortune 500 Consumer Products company with over sixty-five markets across North America, Latin America, Asia Pacific, Europe, Middle East, and Africa, was faced with growing regulatory concerns about global compliance with the **Foreign Corrupt Practices Act (FCPA)** and other T&E policies. The company struggled with enforcing T&E policy compliance and gaining visibility into their T&E spend due to:

- Disparate systems and methods used to capture T&E spend globally
- Lack of standardized global T&E processes
- Poor local and regional compliance of corporate T&E policy
- Absence of global T&E reporting capabilities
- Varied transactional processing and system support models

Collaborative Approach

Acquis partnered with the client to **increase the speed** of deploying the 40+ markets on decentralized T&E systems and processes to a **standardized, automated T&E system**. We designed and implemented **global process and system enhancements** to facilitate increased T&E policy compliance and spend visibility. Specifically, we:

- Managed the global deployment of SAP Concur Travel & Expense to 40+ markets across all geographic regions
- Gathered and reconciled multinational requirements and designed the global model standard for the system
- Developed global production support procedures, back office processes, end-user training materials, and communications
- Outlined a global reporting approach and developed global compliance reports
- Created communications, developed training, and led the rollout of system-wide compliance changes

Drive Change

- Standardized 15,000 users from all divisions and business units on SAP Concur Travel & Expense globally
- Gained visibility into the \$11.5M in T&E spend and 12,400 expense reports monthly
- Enabled consistent T&E transactional processing and support procedures
- Increased T&E compliance and local market knowledge of FCPA process and policies globally

About Acquis

Acquis is a consulting firm specializing in strategy and implementation. We help ambitious organizations solve business challenges that enable sustainable growth and healthy efficiency. We do this by not just designing strategies but also putting them to work.

Key Contact:

Debra Moss – Managing Director
dmoss@acquisconsulting.com
office: 212.609.2757